



# HỒ SƠ NĂNG LỰC CÔNG TY

## CÔNG TY TNHH SẢN XUẤT VÀ THƯƠNG MẠI TB

### NỘI THẤT MÂY NHỰA HÀ NỘI

Company Profile

TB Manufacturing and Trading Co. Ltd.

H&N Furniture



# H&N FURNITURE



Patio Sofa



Bar and Coffee table and chairs



Swimming pool lounge



Dining table set



Swing chair




Patio basket, accessories

# INTRODUCTION

- ❖ H&N Furniture is the leading manufacturer and exporter in the interior and exterior patio furniture sector in Vietnam. H&N furniture could fully meet the need of indoor and outdoor space decoration using high quality products with international standard design. You could also ask for design adjustment of specific product to suit your preference and relaxation needs. If you are interested in creating new design for product, please feel free to contact us for the most dedicated consultation.
- ❖ H&N Furniture uses the most advanced techniques in the material processing as well as product overcoating. Additionally, we choose synthetic resin (high polyethylene) with excellent UV protection and waterproofing to create quality furniture products for both indoor and outdoor space. The patio furniture collection of H&N Furniture is considered as the ideal choice for garden space, restaurant, coffee shop, hotel and resorts, etc. H&N Furniture always uses high quality patio material to ensure the quality and durability of each product. The frame is made of galvanized iron, 304 stainless steel through strict manufacturing process to create furniture products with the highest quality and safety insurance. With the development of manufacturing technique, several types of cushion are also made with high quality and unique design. We are proud to be a reliable partner of the leading brands of outdoor waterproof fabric from USA and Indonesia i.e. Sunbrella Fabric, Sunproof Fabric.



# Manufacturing Scale

A photograph of a male worker in a factory setting. He is wearing a yellow safety helmet, a blue long-sleeved shirt, and white gloves. He is operating a piece of machinery, possibly a lathe or a similar tool, which is processing a metal rod. The background shows a workshop environment with various metal rods and equipment.

**FACTORY 1:** Hoa Thach Commune, Quoc Oai District, Hanoi  
Area: 1000 square meters  
Worker: 35+ people

**FACTORY 2:** Giao Huong Commune, Giao Thuy District, Nam Dinh Province  
Area: 500 square meters  
Worker: 15+ people

# DEVELOPMENT PROCESS

2013

- Starting to produce patio products from Chuc Son Village, Chuong My District based on the traditional rattan and bamboo handicraft technique, H&N Furniture has been operating since 2013 with the main focus on producing patio furniture products.

2016

- Opening the first factory in Giao Thuy District, Nam Dinh Province

2017

- Establishing TB Manufacturing and Trading Co. Ltd. in late 2017

2018

- Opening the second factory in Quoc Oai District, Hanoi

# CORE VALUE



## HONESTY

H&N Furniture puts honesty at the top of all transactions with customers.



## PROFESSION

Professional staff intensively trained in product manufacturing and customer consultation skill promise to bring customer satisfaction and trust.



## RESPECT

Respect colleagues, customers, and partners



## FAIRNESS

We always ensure the balance of interests in the relationship with customers and partners

# BUSINESS PHILOSOPHY



**NEEDS**

ĐÁP ỨNG NHU CẦU



**QUALITY**

CAM KẾT CHẤT LƯỢNG



**CREATIVE**

KHÔNG NGỪNG SÁNG TẠO

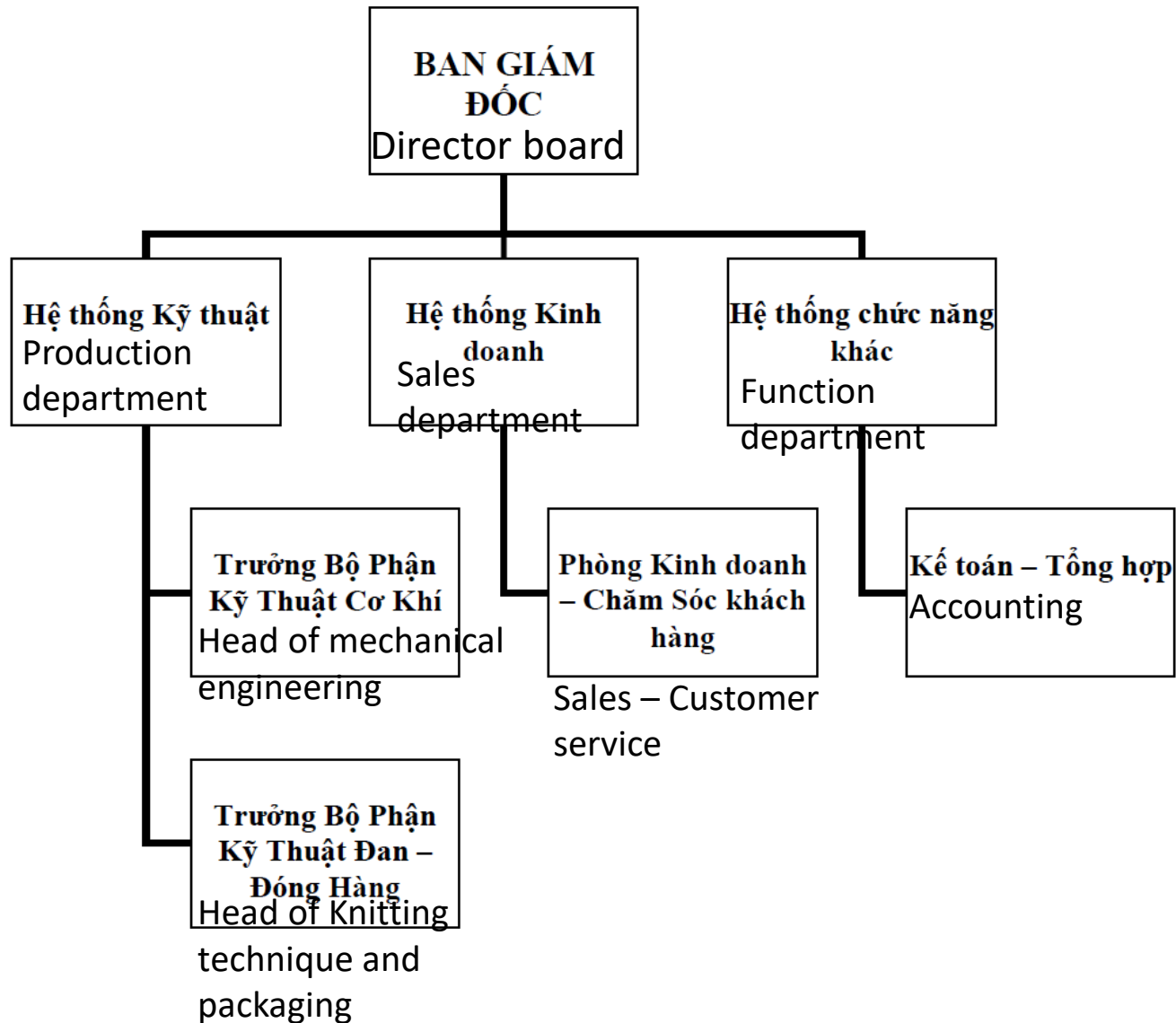


# DIFFERENT POINTS

- ❖ High-class materials with quality certificates
- ❖ Long-term warranty: 18 months for Vietnam wire and 36 months for REHAU wire
- ❖ Ability to produce difficult products with small quantity: We ensure to produce all products based on model image with the similarity up to 95%, particularly preferring models with difficult design and high technique requirement.
- ❖ Price: In the same segment (high-class material, knitting techniques, product perfection), we are confident to provide the best price.
- ❖ Free sample making support, 3D making support (applied for project customers)
- ❖ Lots of experience in implementing hotel projects (4 stars or more)



# COMPANY STRUCTURE



# SALES POLICY



## PRODUCTION ON DEMAND

- ❖ Produce in large quantity
- ❖ Meet technical and rigorous art requirements

## DELIVERY AND INSTALLATION

- ❖ On time
- ❖ Careful packaging



## WARRANTY UP TO 36 MONTHS

- ❖ Commitment to product longevity
- ❖ Reliable quality

# OUTSTANDING PROJECTS



**SHERATON HOTEL WESTLAKE**

Construction items: Swimming pool lounge,  
storage basket



# HANOI GOLDEN LAKE



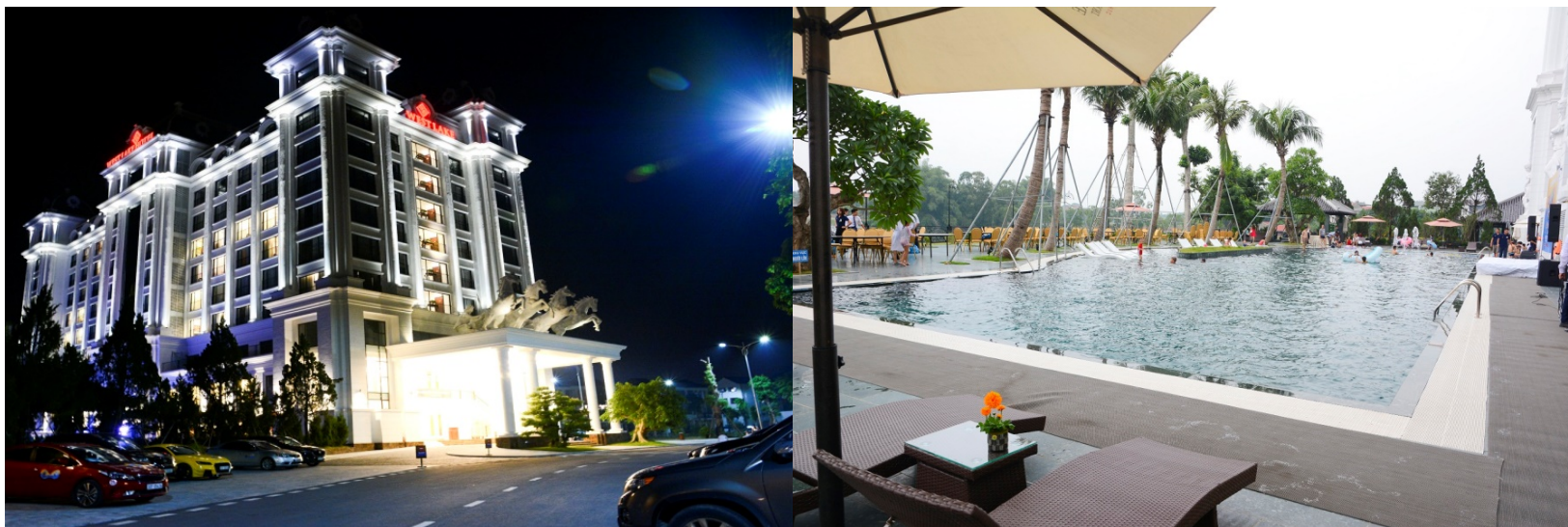
# PULLMAN HÀ NỘI



# MON CHÉRI CRUISE



# Westlake Hotel & Resort Vinh Phuc Province



# H&N FURNITURE MANUFACTURER



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Factory 1: Hoa Thach Commune, Quoc Oai District, Hanoi

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